## K&L GATES

# **DISCOVER. DEVELOP. THRIVE.** THE K&L GATES EXPERIENCE.

### **ASSOCIATE INITIATIVES AND RESOURCES**

We take great pride in providing clients with a global perspective on a wide range of legal matters. But we also believe that personal success and satisfaction depend on more than legal work and include the things that make your day-to-day life meaningful. To that end we offer a variety of initiatives and resources to help guide our associates to success.

### **DIVERSITY AND INCLUSION**

A top priority at the firm, our firmwide **Diversity and Inclusion and Women in the Profession committees** have fueled many initiatives both inside and outside the firm. Their efforts have benefited those of different age groups, genders, identities, races, and cultural backgrounds.



Learn more about our commitment to diversity and inclusion >

Among our many initiatives is the firm's global diversity hours policy in which lawyers may receive non-billable, credited hours for their time spent toward diversity and inclusion. The policy encourages our lawyers to have meaningful participation in diversity and inclusion efforts both within and outside the firm for the benefit of K&L Gates, its clients, and all of its constituents.

Learn more about our Diversity Hours Policy >

### **PRO BONO**

We know that being a responsible lawyer includes contributing toward the public good. With assistance from local pro bono coordinators and oversight from the firmwide committee, we deliver pro bono



services in cooperation with many different organizations and legal services programs. Among our many initiatives includes the **Anti-Human Trafficking Initiative**, a partnership between our Pittsburgh office and the FBI Pittsburgh Field Office.

Learn more about our pro bono efforts ►

Our commitment to diversity and inclusion, pro bono, and community outreach is woven into our DNA.

# FOR THE GOOD OF ALL

CORPORATE SOCIAL RESPONSIBILITY DURING A GLOBAL PANDEMIC

READ OUR CSR REPORT ►

&I GATES

### **DEVELOP AND THRIVE** HIGH-IMPACT EXPERIENTIAL PROGRAMMING AND WHOLE PERSON DEVELOPMENT

We believe in developing the whole person and training beyond substantive legal skills. **Our global professional development team** delivers workshops on subjects including presentation skills and developing your executive presence, business development, advanced legal writing, trial skills and advocacy, managing your practice and lawyering skills, and so much more.

#### LATERAL INTEGRATION PROGRAM

Our lateral associates are assigned to a Lateral Integration Team, which includes a partner advisor, peer advisor, and an HR advisor. This team will help design and implement a structured onboarding and orientation, facilitate regular interaction with practice group members and office leadership, and provide guidance on navigating the myriad of firm resources available.

#### **GLOBAL ASSOCIATE LIAISON COMMITTEE**

Even as a junior associate, your opinion matters. That's why we created the Global Associate Liaison Committee (GALC). The GALC is composed of 19 associates from across the firm who serve as a global resource for associates to raise issues for discussion with the firm's Management Committee. The GALC promotes cross-office associate communication and networking, and cultivates a common associate culture.

#### **GLOBAL ASSOCIATE SYMPOSIUM**

The annual Global Associate Symposium is another way for our associates to play an active role in the future of the firm. Members of the Global Associate Liaison Committee and select high-performing associates from across the globe join in leadership development programming designed to help them think imaginatively and work collaboratively on a variety of topics including growth mindset, design thinking, diversity and inclusion, well-being, and client growth, as well as have an opportunity to interact with the firm's Management Committee and other senior leaders. We truly believe that by investing in our associates, we are investing in the firm.

#### **LEADERSHIP COLLEGE**

The Leadership College is designed for newly elected and recent lateral partners and of counsel to gain a better understanding of how to be successful in their role as a partner at K&L Gates. This event features topics particularly relevant to new partners including firm finance and economics, legal project management, delegation and feedback skills for partners, and client development. This program is held in conjunction with K&L Gates' annual partner retreat.

#### **HEALTH MATTERS**

We created the Health Matters initiative to center on the mental health and wellness of all K&L Gates personnel and is an expression by the firm that it is behind its lawyers, business teams, and staff members if and when they may need support. The key objectives of Health Matters are to foster a culture of awareness, acceptance, support, and wellbeing; strive to eliminate the stigma associated with seeking help with dependency and mental health-related challenges and suicide; and seek to provide tools to help improve the physical and emotional lives of our personnel.



Learn more about our resources to help you develop and thrive ►

## A CULTURE OF COLLABORATION ACROSS OFFICES AND PRACTICES

Cross-office collaboration:



**15 out of 20 of the firm's largest clients** used lawyers in **10 or more of our offices.** 



For the firm's **100 largest clients**, which generated **32% of revenue**, the average number of offices engaged was 15.

### Cross-practice collaboration:



12 of the firm's 20 largest clients used lawyers from 20 or more firm practice groups.



For the firm's **50 largest** clients, which generated **24% of revenue**, the average number of practice groups engaged was 18.

Based on 2021 data

