

K&L GATES

2017 Global Corporate Practice

TRANSACTION HIGHLIGHTS



More than
1300 lawyers
in the **Americas**

10 offices
and more than
300 lawyers
in **Europe** and the
Middle East

Named to
GLOBAL 20
for cross-border work
for **sixth**
consecutive year*

*Law360

400 lawyers
in **Asia Pacific**

2017
BTI Client
Service 30

GLOBAL LEGAL COUNSEL
ACROSS FIVE CONTINENTS

TRANSACTION HIGHLIGHTS

CORPORATE PRACTICE OVERVIEW

The 24-hour, globally integrated, and client driven Corporate and Transactional practice at K&L Gates is an industry leader providing unsurpassed service to our clients around the world.

What truly differentiates our firm and our corporate practice is our **UNWAVERING COMMITMENT TO CLIENT SERVICE** in today's fast-paced, global marketplace. Our team delivers full-service corporate counsel to clients in locations locally, nationally, and globally. This is crucial to the success of our client relationships.

Clients are not just looking for legal solutions, they are looking for big ideas to support their business goals. At K&L Gates, the strength of our corporate practice is **ALWAYS A CLIENT-FIRST APPROACH**, results driven solutions, and unparalleled client attention and value. Our lawyers collaborate with our clients to provide results to issues they are facing, with the ability to seamlessly structure, finance, and successfully complete domestic, and cross-border transactions in multiple industries.

Our team provides **TAILORED ATTENTION TO ALL TYPES OF TRANSACTIONS**, counseling Global 500, Fortune 100, and FTSE 100 corporations, privately held and venture-backed companies, partnerships, private equity firms and other investment funds, management groups, and entrepreneurs.

Our deep appreciation for our clients' concerns, challenges, and business objectives, matched with our unsurpassed service and universal experience is what sets our corporate and transactional team apart.

K&L GATES WAS NAMED IN 2016 AS ONE OF THE TOP 25 CORPORATE LAW FIRMS IN THE UNITED STATES, according to a survey of U.S. general counsel by *Corporate Board Member* magazine and FTI Consulting. The ranking recognizes national law firms general counsel would retain for a variety of corporate governance and legal matters.



MERGERS AND AQUISITIONS

II-VI Incorporated

II-IV Incorporated
(NASDAQ: IIVI)
Acquisition of ANADIGICS, Inc.
(NASDAQ: ANAD)
Acquisition of EpiWorks, Inc.

ADVANCED INSTRUMENTS, Inc.

Advanced Instruments, Inc.
Acquisition by Windjammer Capital Investors

AGIS
A Downer Company

AGIS Group Pty Ltd
Sale to Downer Engineering Power Pty Ltd

ALASKA STEEL CO.

Alaska Steel Company
Sale to Reliance Steel & Aluminum Co.

ALS LIMITED

ALS Limited
(ASX:ALQ)
Acquisition of ALcontrol UK Limited

altran

Altran Technologies, S.A.
(XPAR: ALT)
Acquisition of Synapse Product Development

AMARA MINING PLC

Amara Mining plc
(AIM:AMA)
Take over by Perseus Mining Limited

ASSA ABLOY

ASSA ABLOY Entrance Systems US Inc., a subsidiary of Sweden-based ASSA ABLOY AB
Acquisition of HNC Door Corporation, RNC Door Company and CNC Door Company
Acquisition of Construction Specialties

ASSA ABLOY

ASSA ABLOY Entrance Systems US Inc., a subsidiary of Sweden-based ASSA ABLOY AB
Acquisition of Leading Greenville, South Carolina Overhead and Garage Door Distributor

Averm Quirks

Averm Pty. Ltd.
Acquisition of Quirks Australia Pty Ltd. refrigeration business, a subsidiary of Coca-Cola Amatil Ltd.

BAR HARBOR BANKSHARES

Bar Harbor Bankshares
(NYSEMKT:BHB)
Acquisition of Lake Sunapee Bank Group

BEN
BRANDED ENTERTAINMENT NETWORK

Branded Entertainment Network, Inc.
Sale of its Splash business to SilverHub Media UK Ltd.

BORALEX

Boralex Inc.
Acquisition of 200 megawatts of wind projects in France and Scotland and 8,500 Hectares (33 square miles) of land

Cascades

Cascades Inc. (TSX: CAS)
Acquisition of a corrugated packaging plant from Rand-Whitney

ceres

Ceres, Inc.
Tender offer and acquisition by Land O'Lakes

Remedica
FOR A HEALTHIER WORLD

Sale of Remedica to Ascendis Health Limited

THE COOK & BOARDMAN GROUP

The Cook & Boardman Group, LLC
Acquisition of the Assets of Delta Door & Hardware, LLC

COSMEDERM BIOSCIENCE

Cosmederm Bioscience, Inc.
Sale of TriCalm to Modular Thermal Technologies, LLC

GLOBAL CROSS-INDUSTRY EXPERIENCE SPOTLIGHT



INVESTMENT MANAGEMENT

Represented Boston, Massachusetts-based Eaton Vance Corp., a leading global asset manager, in connection with its acquisition of Bethesda, Maryland-based Calvert Investment Management, Inc. from Lincoln, Nebraska-based Ameritas Mutual Holding Company. Calvert is a **LEADING SOCIALLY RESPONSIBLE INVESTMENT MANAGEMENT** firm with assets under management of US\$12.1 billion.

INVESTMENT MANAGEMENT

ENERGY

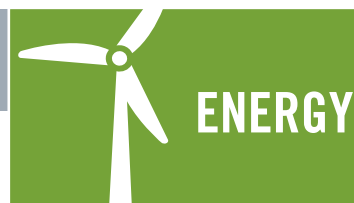
HEALTH CARE AND PHARMACEUTICALS

INDUSTRIAL AND MANUFACTURING

TECHNOLOGY

FINTECH

GLOBAL CROSS-INDUSTRY EXPERIENCE SPOTLIGHT



Led Boralex (TSE:BLX), a publicly traded power producer that develops, builds, and operates renewable energy power facilities in Canada, France, and the United States, in **ACQUIRING NEARLY 200 MEGAWATTS OF WIND PROJECTS IN FRANCE AND SCOTLAND AND 8,500 HECTARES (33 SQUARE MILES) OF LAND**. The company is a leader in the Canadian market and is France's largest independent producer of onshore wind power, and this transaction represents its first wind power investment in the United Kingdom.

INVESTMENT MANAGEMENT
ENERGY

HEALTH CARE AND
PHARMACEUTICALS

INDUSTRIAL AND
MANUFACTURING

TECHNOLOGY

FINTECH

Crimson  **Trace**

Crimson Trace
Sale of business to
Smith & Wesson

DIGITAL
CHECK

Digital Check Corp.
Asset Acquisition of SmartSource
Check Scanner and Receipt
Printer Business from
Burroughs Inc.

EatonVance
Investment Managers

Eaton Vance Corp.
Acquisition of socially responsible
investment advisor Calvert
Investment Management, Inc.

ENGINE

Engine Holding LLC d/b/a
Engine Group
Acquisition of Baliho, Inc.
Acquisition of bRealTime
business from CPXi


EnSync
ENERGY SYSTEMS

EnSync, Inc.
(NYSEMKT: ESNC) dba
EnSync Energy Systems
Sale of multiple projects to AEP
Onsite Partners, a subsidiary
of American Electric Power
(NYSE:AEP)

ENGIE
North America Inc.,
an indirect wholly owned
subsidiary of ENGIE S.A.
(formerly named GDF SUEZ S.A.)

Acquisition of OpTerra Energy
Services, Inc.

The Everett Clinic
For the whole you.

The Everett Clinic, P.S.
Merger transaction accomplishing
strategic alliance with DaVita
HealthCare Partners Inc.

eWay

Sole Founder
Sale of eWay Payments to Global
Payments Inc. (NYSE: GPN)

Federated

Federated Investors, Inc.
(NYSE: FII)
Acquisition of certain assets of
the Horizon Advisers investment
management division of
Whitney Bank and the related
reorganization of three Hancock
Horizon mutual funds

finnCap

OAKLEY
CAPITAL

finnCap Ltd and Oakley
Capital Limited
Acquisition of Azzurri Communication
Group and new debt facility

HALLIBURTON

Halliburton Energy
Services, Inc.
Sale of IPv4 Addresses

HSM

Healthcare Services
Management, Inc.
Sale of substantially all of
its assets to Huron
Consulting Group Inc.

Hecla
MINING COMPANY

Hecla Mining Company
(NYSE: HL)

Stock-for-Stock acquisition of
Mines Management, Inc.

HENRY SCHEIN

Henry Schein Inc.
(NASDAQ:HSIC)

Acquisition of
Marrodent sp. z o.o.

Homeloans

Homeloans Limited
Merger with Resimac


**HUNTER
HALL**

Hunter Hall International
Limited (ASX:HHL)
Takeover bid by Washington H.
Soul Pattinson and Company
Limited (ASX: SOL)


HUNTLEY & HUNTLEY
PETROLEUM & NATURAL GAS EXPLORATION SINCE 1912

Huntley & Huntley, Inc.
Joint Venture and Strategic
Alliance by Blackstone
Capital Partners

 **IID**

IID Security, Inc.
Acquired by Infoblox Inc.

 **ITAPP**

ITAPP
Acquisition by ServiceNow, Inc.
(NYSE: NOW)

 **kSep Systems**

kSep Holdings, Inc.
Merger with Sartorius Stedim
North America Inc.

MERGERS AND ACQUISITIONS

Lewis Clark Recycling and Disposal, LLC

Acquisitions and Financing of landfill, hauling and transfer station businesses in Illinois and Iowa



Lilis Energy
(NASDAQ:LLEX)
Merger with Brushy Resources, Inc.



LKQ Corporation
(NASDAQ: LKQ)
Acquisition of the business of Andrew Page Limited and related companies



LKQ Corporation
(NASDAQ: LKQ)
Acquisition of Pittsburgh Glass Works LLC



LKQ Corporation
(NASDAQ:LKQ)
Sale of the OEM glass manufacturing business of LKQ's Pittsburgh Glass Works subsidiary to Vitro S.A.B de C.V.



Looksharp
Sale to WayUp, Inc.



Luye Pharma Group
(HKG: 2186)
Market entry to Europe and acquisition of Acino



Mail Plus Pty Ltd.,
Restructuring and sale to Australia Post



Mayne Pharma (ASX:MYX)
Acquisition of 42 generic pharmaceutical products from Teva (NYSE:TEVA) and Allergan (NYSE:AGN) in an FTC-mandated divestiture



Mayne Pharma (ASX:MYX)
Acquisition of a portfolio of branded dermatology products from GlaxoSmithKline



MDU Resources Group, Inc. (NYSE:MDU)
Sale of interest in Nevada Valley Solar Solutions II LLC to an affiliate of ORIX USA. Constructed by Bombard Renewable Energy



RDM Housing Strategies V, LLC
Formation of joint venture with AEW and property acquisitions



191 II Holdings LLC
Sale of four of its Merrill Gardens senior housing properties



Microsoft Corporation
(NASDAQ: MSFT)
Sale of Vexcel Imaging GmbH, a subsidiary of Microsoft Corporation, to Vexcel Holdings GmbH



New Concept Holdings Limited
創業集團
(控股)有限公司
Acquisition of Germany-based water filtration business



Noni B Limited
The acquisition by Noni B Limited of 100% of Pretty Girl Fashion Group from Consolidated Press Holdings



Nova-Tech Engineering
Sale of Nova-Tech Engineering to a unit of Onex Corporation



Nuveen Securities, LLC
Acquisition of the unit investment trust (UIT) platform of Incapital LLC



JFTT Pty Ltd as trustee for the Joseph Family Trust
Acquisition of a majority shareholding in the Only About Children childcare group by Bain Capital



Ominto, Inc.
(OTCPK:OMNT)
Acquisition of 40% of Lani Pixels



Opensynergy GmbH
Sale of all shares to Panasonic Europe GmbH.



Par Pharmaceutical, Inc.
Sale of its Charlotte, NC manufacturing facility and 16 ANDA's to Princeton Pharmaceuticals



Petit Elin
Acquisition of Milo & Gabby



Housing Strategies IV
Joint venture with a fund managed by AEW Capital Management for ownership and operation of four Merrill Gardens senior housing properties



Housing Strategies V
Joint venture with a fund managed by AEW Capital Management for development and operation of Merrill Gardens senior housing properties









PPG Industries, Inc.
(NYSE:PPG)
Sale of its 50% ownership interest in its two PFG Fiber Glass joint ventures to Nan Ya Plastics Corporation



PPG Industries, Inc.
(NYSE:PPG)
Pension de-risking transaction with MassMutual and MetLife covering US\$1.6 billion in pension assets and liabilities



Primo Water Corp
(NASDAQ:PRMW)
Securities Matters relating to the acquisition of Glacier Water Services (OTC:GWSV)

 <p>Diversified Minerals Pty Limited, an associate of the PYBAR Group</p> <p>Acquisition of Unity Mining Limited</p>	 <p>Reklaim, Inc.</p> <p>Joint venture with Pyrolyx AG to form Pyrolyx USA</p>	 <p>Robus Capital Management Limited</p> <p>Purchase of the majority of Triplan AG (TPN)</p>	 <p>SafBon Group</p> <p>Acquisition of a majority position in Frankfurt Stock Exchange listed ItN Nanovation AG</p>	 <p>Securitas</p> <p>Acquisition of Serenitis business</p>
 <p>Sensor Medical Technology, LLC</p> <p>Sale to Katena Products, Inc., a portfolio company of Audax Group</p>	 <p>Sherpa Foods, S.P.C.</p> <p>Seed, First Round Financing and sale to Katena Products, Inc.</p>	 <p>Sonic Clinical Services Pty Ltd</p> <p>Sale of 40% interest in Apollo Health Pty Ltd</p>	 <p>State Street Bank and Trust Company</p> <p>Pension de-risking transaction for WestRock and Prudential Insurance Company of America and covering US\$2.5 billion in pension assets and liabilities</p>	 <p>Stratus Technologies, Inc.</p> <p>Acquisition of Regal Maintenance Solutions</p>
 <p>Tax Systems plc (LON:TAX) (formerly Echo City Vehicles plc)</p> <p>Acquisition of Tax Computer Systems Limited and re-admission to trading on London Stock Exchange's AIM market.</p>	 <p>Sale to Technika Holdings Pty Ltd group</p>	 <p>The Shareholders of TR Pty Ltd.</p> <p>Share capital purchased by a subsidiary of Vp Plc (LSE)</p>	 <p>TransGroup Global Logistics</p> <p>Recapitalization of TransGroup Global Logistics and Scan Global Logistics A/S</p>	 <p>Project Tristar Limited</p> <p>Sale of chauffeur business to Addison Lee</p>
 <p>United Grain Corporation</p> <p>Purchase of the grain storage and marketing business of Pendleton Grain Growers</p>	 <p>Vitasoy International Holdings Limited (HKG: 0345)</p> <p>Sale of Vitasoy USA Inc. to an affiliate of Pulmuone Co., Ltd. (017810: KS)</p>	 <p>WesBanco, Inc. (NASDAQ: WSBC)</p> <p>Acquisition of Your Community Bankshares, Inc. (NASDAQ: YCB)</p>	 <p>Westland Distillery</p> <p>Sale of Westland Distillery to Rémy Cointreau Group (Paris:RCO)</p>	

GLOBAL CROSS-INDUSTRY EXPERIENCE SPOTLIGHT

Represented Australia-based Mayne Pharma (ASX:MYX), a specialty pharmaceutical company, in the **ACQUISITION OF A PORTFOLIO OF 42 GENERIC PHARMACEUTICAL PRODUCTS FROM ISRAEL-BASED TEVA PHARMACEUTICAL INDUSTRIES LTD** (NYSE:TEVA), the largest generic pharmaceutical company globally, and Ireland-based Allergan (NYSE:AGN), a health care company focused on developing and commercializing pharmaceuticals, biologics, medical devices, and over-the-counter products. The transaction was the largest FTC-mandated divestiture in the generic pharmaceutical industry.



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PRIVATE EQUITY AND OTHER NONPUBLIC FINANCINGS

Active Ownership Capital

Active Ownership Capital
Proxy fight regarding STADA
supervisory board



Alphaeon Corporation
Convertible promissory
note financing



Ampco-Pittsburgh
Corporation
(NYSE: AP)
Acquisition of Åkers AB and
certain of its affiliates (Åkers)



CapitalSouth SBIC Fund
IV, L.P. (the "CapitalSouth
Growth Fund")
Investment in CT Gardens
Holdings, LLC



Carousel Capital
Debt Financing to fund
leveraged acquisition of
Expedited Travel



Cue Biopharma, Inc.
Private Placement of
common stock



Endeavour Capital
Fund VII, LP
Investment in Eye-Fi, LLC



Ener-Core, Inc.
Private placement of convertible
senior secured promissory
notes and five year-warrants for
common stock



Ener-Core, Inc.
Private placement of convertible
unsecured promissory notes
and five year-warrants for
common stock



Entertainment Partners
Investment in Exactals LLC



FlexShopper, LLC
Issuance of Series 2 Convertible
Preferred Stock



GreatBanc Trust
Company
Acquiring 100% of the common
equity interest of EYP



Purchase of 25% interest in
Desert Sunlight Investment
Holdings, LLC



HEPACO
Sale by Carousel Capital of its
equity interests in HEPACO, LLC
to Gryphon Investors

John Hancock Life
Insurance Company (U.S.A.)
and Hancock Natural
Resource Group, Inc.

Financing of the
Tees Renewable Energy Plant



JP Morgan Chase Bank,
N.A. (NYSE: JPM)
Debt financing



Mezzanine/Equity investments



Maths Pathway Pty Ltd
and Mastery Learning
Pty Ltd
Investment in Maths
Pathways Pty Ltd and Mastery
Learning Pty Ltd

GLOBAL CROSS-INDUSTRY EXPERIENCE SPOTLIGHT



INDUSTRIAL AND MANUFACTURING

Represented Ampco-Pittsburgh Corporation (NYSE: AP), a leading producer of forged and cast rolls for the worldwide steel and aluminum industries and ingot and open die forged products for the oil and gas, aluminum, and plastic extrusion industries, in connection with its **AGREEMENT TO ACQUIRE ÅKERS AB AND CERTAIN OF ITS AFFILIATES (ÅKERS) FROM ALTOR FUND II, A SWEDISH PRIVATE EQUITY FUND (ALTOR)**. Åkers is one of the largest roll manufacturers outside of China with manufacturing sites in Europe, China, and North America.

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Private Investor

Equity Investment in the Broad River companies



Relo Group, Inc.
Purchase of Associates for International Research, Inc.



Revere Capital
Debt Financing for the acquisition of two residential behavioral health businesses



Reverence Capital Partners, LLC
Co-Investment with Apollo Global Management, LLC (NYSE:APO) in the leveraged buyout of Diamond Resorts International, Inc. (NYSE:DRII)

Roland

Roland Corporation (TYO:7944)
Purchase of a majority of the issued and outstanding equity of V-MODA, LLC



SEB Private Equity Opportunity III Management S.A.
Acquisition of Accedo Broadband (Aust) Pty Ltd



Washington Research Foundation
Various investment transactions



World Wrestling Entertainment, Inc. (NYSE:WWE)
Syndicated Revolving Credit Facility

Zeus Capital

Zeus Capital
Placing for MXC Capital Limited (AIM:MXCP) with institutional investors in U.S. and UK

VENTURE CAPITAL AND OTHER NONPUBLIC FINANCINGS



ActX, Inc.
Series Seed Prime Preferred stock to venture capital and angel investors



AiVita Biomedical, Inc.
Series A Financing

AMARO

Amaro
Series B Round of Financing



BrandTale, Inc.
Seed Preferred Round of Financing



Center ID Corp.
Private Offering of Common Stock



Unified Communications, LLC
Investment in Collab9, LLC



Contango Asset Management Limited.
Prospectus capital raising and ASX re-listing in connection with a management buy-out of Contango funds management business



Copernicus, Inc.
Series A Round of Financing



Cosmederm Bioscience, Inc.
Series B Preferred Stock Financing



Credence MedSystems, Inc.
Series A Financing



Deako, Inc.
Series Seed Preferred Stock Financing

Element Data, Inc.

Initial Financing Round
Consisting of Convertible Notes issued to angel investors



Evoform Holdings, Inc.
Series D Preferred Stock Financing



Happier Camper, Inc.
Seed Financing



Koan AgroScience, Inc.
Private Placement of common stock



Looksharp
Convertible Note Financing



MatchaBar, Inc.
Organizational Merger & Series A Financing



Maven Technologies, Inc.
SAFE Financing

GLOBAL CROSS-INDUSTRY EXPERIENCE SPOTLIGHT



TECHNOLOGY

Represented Ahsay Backup Software Development

Company Limited in its **IPO ON THE GROWTH**

ENTERPRISE MARKET OF THE HONG KONG STOCK EXCHANGE.

Ahsay is a Hong Kong-based online backup software developer that focuses on providing customers with self-developed backup software products and services.

INVESTMENT MANAGEMENT

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Mavenlink, Inc.
Series D Financing



MetaCan, Inc.
Series A Financing



NCSOFT Corp.
Series A investment in Uvify, Inc



NeuroRecovery
Technologies, Inc.
Series B Financing



Nubank
Series D Preferred
Shares Financing
US\$80 Million

Outreach

Outreach
Series B Preferred
Stock Financing



Oxosi, Inc.
Series A Round of Financing



Pacific Northwest
Diabetes Research
Institute
Initial Financing Round
for Fenoliga



PitchBook Data
Series B
Preferred Stock



POSaBIT, Inc.
Spin-off and Seed Financing



Schedulicity, Inc.
Private offering of
common stock



Telstra Ventures
Series B Financing investment
of Compare 88 Pte. Ltd



Tracelink
Series C Preferred
Stock Financing

VALUEGATE INVESTMENTS

Valuegate Investments,
a Saudi Arabian
investment firm
Series F+ Preferred Stock in
Adaptive Spectrum and Signal
Alignment, Inc. (ASSIA).



Waggit
SAFE Financing

PUBLIC OFFERINGS, PIPES, AND OTHER INSTITUTIONAL FINANCINGS



Ahsay Backup Software
Development Company
Limited (08290.HK)
IPO on the Growth Enterprise
Market of the Hong Kong
Stock Exchange



Allegheny Technologies
Incorporated
Follow-on public offering of
convertible senior notes

 <p>BioTime, Inc. (NYSE MKT: BTX) Follow-on public offering of common stock</p>	 <p>Boralex Inc. (TSX: BLX) Rule 144A offering of subscription receipts convertible into Boralex common stock</p>	 <p>D.A. Davidson & Co. Underwriter of a public offering of 1,780,500 shares of common stock of Limbach Holdings, Inc. (NASDAQ:LMB)</p>	 <p>Exact Sciences Corporation (NASDAQ:EXAS) Public offering of its common stock</p>	 <p>Faroe Petroleum plc Placing and underwritten open offer to fund the acquisition of DONG E&P Norge AS</p>
 <p>FFF Enterprises, Inc. Legal opinion in connection with credit line</p>	 <p>finnCap Ltd Nominated adviser and broker for a £15 million placing by Seeing Machines Ltd</p>	 <p>finnCap Ltd As broker to eServGlobal (ASX: ESV, LSE: ESG) on its fundraising on AIM and ASX</p>	 <p>Ground Properties Company Limited (00989.HK) Reverse takeover involving a new listing application on the Main Board of the Hong Kong Stock Exchange</p>	 <p>Intellicheck Mobilisa, Inc. (NYSE MKT:IDN) Public offering of common stock</p>
 <p>Lilis Energy (NASDAQ:LLEX) PIPE Financing</p>	 <p>Maxcyte Inc. Represented Panmure Gordon as NOMAD for £10 million placing and admission to AIM</p>	 <p>Nektan plc (LON:NKTN) Secondary fundraise consisting of a subscription and offer to shareholders</p>	 <p>PPG Industries, Inc. (NYSE:PPG) Automatically effective shelf registration statement</p>	 <p>PPG Industries, Inc. (NYSE:PPG) Registered offering of £300 million aggregate principal amount of 0.000% notes due 2019 and £600 million aggregate principal amount of 0.875% notes due 2025Westinghouse</p>
 <p>Westinghouse Air Brake Technologies Corporation (NYSE:WAB) Rule 144A offering of US\$750 aggregate principal amount of 3.45% Senior Notes due 2026</p>	 <p>World Wrestling Entertainment, Inc. (NYSE:WWE) Convertible Debt Offering</p>	 <p>WPCS International Incorporated (NASDAQ:WPCS) Pipe Financing</p>		

GLOBAL CROSS-INDUSTRY EXPERIENCE SPOTLIGHT

Acted for the Australian founder in the sale of his electronic payments business to Atlanta, Georgia-based, Global Payments Inc. (NYSE: GPN). Global Payments Inc. is a **LEADING WORLDWIDE PROVIDER OF PAYMENT TECHNOLOGY SERVICES**. Australia-based, eWay Payments, the target business, facilitates the electronic transfer of funds by end users using the internet banking services of their financial institution for the benefit of merchant entities from whom end users purchase goods or services.

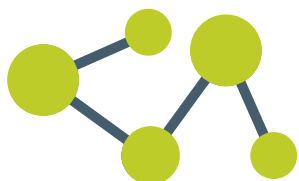


FINTECH

INVESTMENT MANAGEMENT
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WHY K&L GATES?

500+



corporate and transactional lawyers

ACROSS FIVE CONTINENTS

17.7



The average number of offices engaged on projects by the firm's

TWENTY LARGEST CLIENTS

Advancing our **HISTORICALLY STRONG SHOWING** in the annual rankings by *U.S. News-Best Lawyers* “Best Law Firms” survey, K&L Gates has been ranked in the 2017 edition as a **NATIONAL TIER 1 FIRM** in:

Corporate Law

Employee Benefits
(ERISA) Law

Leveraged Buyouts
and Private Equity Law

Mergers &
Acquisitions Law

Private Funds/
Hedge Funds Law

Securities/
Capital Markets Law

Securities Regulation

Tax Law

Venture Capital Law



K&L Gates was ranked in Tier 1 of the 2017 edition of *The Legal 500* United States in the publication's M&A: Middle Market (\$500m-999m) category.



462/500 of our **LARGEST CLIENTS**

used lawyers in TWO or more of our offices

OUR COMMITMENT TO DIVERSITY

K&L Gates has been honored as a **TOP ACHIEVER IN ADVANCING DIVERSITY WITHIN THE LEGAL PROFESSION BY MICROSOFT'S LAW FIRM DIVERSITY PROGRAM (LFDP)**. A Microsoft Premier Provider Program law firm and participant in the company's LFDP, our **FIRM WAS RECOGNIZED IN 2016 AS ONE OF THE PROGRAM'S TOP PERFORMERS** for its work in increasing diversity across three key areas: among the firm's overall partnership and leadership, among Microsoft's relationship partners, and on Microsoft work matters. "Microsoft's Law Firm Diversity Program challenged our lawyers and law firm to deliver on the promise of diversity among the firm's partners, leadership, and legal teams," said Seattle partner Annette Becker, a co-leader of K&L Gates' global corporate and transactional practice and Microsoft relationship partner.

K&L Gates was **RECOGNIZED IN 2016 BY LONGTIME CLIENT LOCKHEED MARTIN** for the firm's commitment to inclusion and diversity. Announced during Lockheed Martin's annual legal conference, the honor was based on the results of an assessment by the global security and aerospace company of the **STRENGTH AND DIVERSITY** of its outside legal teams.



INDUSTRY RECOGNITION

K&L Gates has earned **170 FIRST-TIER PRACTICE RANKINGS** — and **more than 270 rankings overall** — in the 2017 edition of the *U.S. News-Best Lawyers* “Best Law Firms” survey.

K&L Gates has been **RANKED BY *CHAMBERS AND PARTNERS* ACROSS EUROPE AND THE MIDDLE EAST AS A FIRM FOR OUR CORPORATE/ M&A PRACTICE** including regionally in Germany, Italy, Poland, and the United Arab Emirates.

“Particularly well known for advising on equity capital markets matters. **CLIENTS BENEFIT FROM ITS GLOBAL NETWORK OF OFFICES** for cross-border mandates.”

- 2016 *Chambers and Partners* Asia-Pacific Taiwan Capital Markets Rankings

RANKED AMONG THE TOP 20 BEST-KNOWN GLOBAL LAW FIRM BRANDS in legal market research company *Acritas*’ 2016 Global Elite Brand Index.

RANKED IN *CHAMBERS AND PARTNERS* 2017 for our United Kingdom, London Corporate/M&A: Mid-Market practice.

K&L GATES * VALUE ADD

GLOBALIZATION

REGULATION

INNOVATION



GLOBALIZATION

The increasing need to conduct business around the world.



REGULATION

The ability to operate efficiently in the face of growing governmental interventions.



INNOVATION

The need for companies of all sizes to develop and protect new ideas, products, and services.

For the sixth year in a row, K&L Gates was ranked by *Law360* in the publication's 2016 Global 20 survey as one of the “law firms that have the **BIGGEST GLOBAL PRESENCE** and handled the largest, most **GROUNDBREAKING INTERNATIONAL AND CROSS-BORDER MATTERS** over the past year.”

In 2017, K&L Gates was **RANKED BY LEGAL 500** in the **ASIA PACIFIC CHINA CORPORATE AND M&A: FOREIGN FIRMS CATEGORIES**.

In 2017, K&L Gates was **RANKED BY LEGAL 500** for our **ASIA PACIFIC AUSTRALIAN CORPORATE AND M&A PRACTICE**.

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